

FishMatch Group — RFQ Template

Buyer-first Request for Quotation for commercial aquaculture, RAS, shrimp, hatchery, processing, feed, and turnkey projects.

Complete each section below. FishMatch Group uses this template to identify supplier-neutral, qualified international suppliers whose track record matches your compliance and CAPEX envelope. Fields marked * are required to dispatch to suppliers.

1. Buyer & project identity

Company name *	
Contact person *	
Email *	
Phone / WhatsApp	
Country of operation *	
Project name / reference	
Project stage	Concept / Feasibility / FEED / Detailed design / Ready-to-build

2. Project scope

Project type *	RAS / Pond farm / Cage farm / Hatchery / Processing / Feed mill / Turnkey / Other
Species *	Salmon / Tilapia / Shrimp / Sea bass / Sea bream / Trout / Catfish / Other
Target annual production (tonnes) *	
Number of modules / lines	
Target market *	Domestic / Export (list countries)
Land status	Owned / Leased / Under negotiation / Not secured

3. Site & utilities

Water source	Freshwater borehole / Municipal / River / Sea / Brackish
Water quality data available?	Yes (attach) / No
Available land (m ² / ha)	

Grid power (kW / three-phase?)	
Backup power required?	Yes / No
Ambient temperature range (°C)	
Elevation / seismic zone	

4. Commercial envelope

Indicative CAPEX budget (USD)	
Financing status	Self-funded / Bank / DFI / Blue-economy / Grant / TBD
Financing support requested from FishMatch?	Yes / No
Insurance requirements	
Target commissioning date *	

5. Compliance & certifications

Tick every standard that must be satisfied. FishMatch pre-filters suppliers whose track record matches this list.

- ☐ ASC (Aquaculture Stewardship Council)
- ☐ BAP (Best Aquaculture Practices)
- ☐ GLOBALG.A.P. Aquaculture
- ☐ HACCP (Codex / US FDA 21 CFR 123 / EU 852-853)
- ☐ ISO 22000 / FSSC 22000
- ☐ ISO 14001 (environmental)
- ☐ ISO 45001 (occupational safety)
- ☐ EU establishment approval / TRACES
- ☐ US FDA seafood HACCP + Prior Notice
- ☐ IFC Performance Standards / EIB E&S / Equator Principles
- ☐ OIE Aquatic Animal Health Code alignment
- ☐ Country-specific (name below)

Additional country / standard notes	

6. Scope of supply requested

List which packages FishMatch should source suppliers for.

- ☐ Full turnkey EPC
- ☐ Design & engineering only
- ☐ RAS equipment (biofilters, drum filters, protein skimmers, oxygen, ozone, monitoring)
- ☐ Tanks & civil (concrete / GRP / HDPE)
- ☐ Water intake / discharge treatment
- ☐ Aeration & pumping
- ☐ Hatchery equipment (broodstock, incubation, larval tanks)
- ☐ Feed handling / storage / feeders
- ☐ Processing line (stunning, gutting, filleting, freezing, packing)
- ☐ Cold chain / freezing / logistics
- ☐ SCADA / control systems / IoT
- ☐ Backup power & UPS
- ☐ Fingerlings / post-larvae / broodstock supply
- ☐ Feed supply
- ☐ Training & O&M support

7. Documentation required from suppliers

- ☐ Company profile & financial statements (last 3 years)
- ☐ Reference project list with contacts (min. 3 comparable projects)
- ☐ Compliance certificates (ISO, ASC/BAP, food-grade materials, CE / UL)
- ☐ FAT (Factory Acceptance Test) documentation package
- ☐ Preliminary GA drawings & mass-balance for proposed scope
- ☐ Warranty terms & after-sales service framework
- ☐ Delivery lead times & INCOTERMS
- ☐ Payment terms

8. Evaluation criteria & weightings

Criterion	Weight (%)	Notes
Technical fit & scope coverage	30	
Compliance track record	20	
CAPEX	20	
Delivery timeline	10	
Warranty & after-sales	10	
Reference project quality	10	

9. Submission logistics

Bid submission deadline	
Preferred quotation format	Line-item breakdown by package
Currency	USD / EUR / Other
Language of submission	English / Spanish / French / Portuguese / Other
Contact for clarifications	

10. Confidentiality

FishMatch Group operates supplier-neutral. Supplier identities disclosed only to shortlisted bidders under mutual NDA. Buyer identity disclosed only after buyer approval. All commercial data handled per FishMatch Group Privacy Policy (globalb2bgroup.com).